



SOLANO COMMUNITY COLLEGE DISTRICT
4000 Suisun Valley Road
Fairfield, CA 94534-3197

Food Services RFP 2018
ADDENDUM: #01

DATE: January 15, 2019

To All Prospective Bidders:

This addendum dated January 15, 2019 contains requested information regarding the Request for Proposal for Food Services.

- **Question # 1:**
Please provide food services revenue history for the previous two years. Preferably broken down by month and source (catering and cafe).

Answer: The revenue history is attached as Exhibit 1.

- **Question # 2:**
Are you able to share the expectations for food services at the Vacaville and Vallejo College Centers?

Answer: The expectations can be negotiated at time of award.

- **Question # 3:**
Please provide enrollment data for the last three years. Preferably total enrollment by semester.

Answer: The enrollment data is attached as Exhibit 2.

- **Question # 4:**
Are you able to share data from recent food service surveys of students, faculty or staff that will provide insight into their wants and needs?

Answer: There has been no current food service survey data collected.
- **Question # 5:**
Please clarify if the exclusive beverage contract is held by the current vendor (Fresh and Natural) or the Associated Students of Solano College.

Answer: The current exclusive beverage contract is held by the current Food Services provider. The vending machine contract (Canteen) is held by the Associated Students of Solano College.
- **Question # 6:**
Please clarify if the term of the agreement is a series of renewable One Year agreements with a maximum of five years or if it is a Three Year Agreement.

Answer: The term of the agreement is a renewable one (1) year agreement with four (4) – one (1) year options, maximum of five (5) years.
- **Question # 7:**
Will the College provide internet connectivity to the Food Services vendor?

Answer: The District currently provides public WiFi in Building 1400.

All other information in the Request for Proposal remains the same.

Victoria Lamica

Victoria L. Lamica

Director of Purchasing and Support Services

Food Services
Sales History - 5 years

 SOLANO COMMUNITY COLLEGE		2018	2017	2016	2015	2014
		JAN	\$ 1,744.93	\$ 14,890.89	No data	\$ 34,090.91
FEB	\$ 29,159.00	No data	\$ 26,081.70	\$ 31,387.72	\$ 31,984.35	
MARCH	\$ 21,774.23	\$ 29,438.16	\$ 21,953.51	\$ 34,600.74	No data	
APRIL	\$ 16,130.47	\$ 20,661.59	\$ 28,563.39	\$ 24,338.07	\$ 26,173.53	
MAY	\$ 18,955.32	\$ 17,012.69	\$ 6,313.46	\$ 10,374.22	\$ 11,846.26	
JUNE	\$ 1,454.54	\$ 2,425.84	Closed	Closed	Closed	
JULY	Closed	\$ 2,679.58	Closed	Closed	\$ 5,061.45	
AUGUST	\$ 18,421.88	\$ 20,175.32	\$ 27,055.47	\$ 29,221.77	\$ 22,205.75	
SEPT	\$ 17,982.24	\$ 23,037.60	\$ 40,252.71	\$ 37,786.64	\$ 45,676.41	
OCT	\$ 22,898.91	\$ 20,131.95	No data	\$ 37,829.81	\$ 41,691.14	
NOV		\$ 11,445.44	No data	\$ 25,713.88	\$ 47,786.65	
DEC		\$ 5,099.88	\$ 7,023.25	\$ 9,928.65	\$ 8,315.77	
		\$ 148,521.52	\$ 166,998.94	\$ 157,243.49	\$ 277,287.41	\$ 269,447.14

California Community Colleges Chancellor's Office
 Student Enrollment Status Summary Report

Solano CCD	Fall 2015	Fall 2015	Spring 2016	Spring 2016	Fall 2016	Fall 2016
	Student Count	Student Count (%)	Student Count	Student Count (%)	Student Count	Student Count (%)
	9,906	100.00 %	9,117	100.00 %	9,646	100.00 %
Spring 2017	Spring 2017	Fall 2017	Fall 2017	Spring 2018	Spring 2018	
Student Count	Student Count (%)	Student Count	Student Count (%)	Student Count	Student Count (%)	
9,079	100.00 %	9,515	100.00 %	9,050	100.00 %	